

Most of our free estimates are presented to our customers on our short estimate format similar sample below. Each category shown on the form (also referred to as “Material packages”) usually contains minimum of 2 different types of supplies to make the package up to 40 items to provide all the supplies needed for the category estimated. A detailed and long form estimate and package prices are also offered for a fee (\$0.15 sq ft) this fee later is applied to your purchase price as a refund.



STEEL FRAME HOUSING US, INC. ROUGH ESTIMATE OF COST FOR MATERIALS ONLY

4744 North Royal Atlanta Drive, Suite B1, Tucker/Atlanta, Georgia 30084

PROJECT NAME:			Project Coordinator:	Date:	
Ref	SKU	QTY	PACKAGE CONTENTS DESCRIPTION	UNIT PRICE	EXTENSION
1a			Shop drawings & construction details for the steel framing package		
1b			Engineering & calculations for the steel framing package (If required)		
2			Steel Frame package		
3			Clips, bracings, tie-downs, anchor bolts, etc.		
4			Sub siding, Siding and trim		
5			Roofing including, all sub surface supplies, fachia and soffit		
6			Interior walls and ceilings paneling and trim		
7			Doors windows, locks and hardware.		
8			Bathrooms (Suggested allowance amount only)		
9			Kitchen (Suggested allowance only)		
10			Paint for exterior and interior surfaces, and paint for trim.		
11			Other		
15			SHOP DRAWINGS, ENGINEERING AND MATERIALS SUBTOTAL		
Professional services: Export Coordination, ordering receiving and warehousing, consolidation, value loading, processing, insurance, documentation. 15%					
ALL SERVICES AND MATERIALS TOTAL					

ONE TIME COST ITEMS FOR THE NEW DEALERS (If you want us to help you construct and train your workers during LGS assembly)

16	PROPOSED TRAINING PROGRAM: _____ paid work days including two travel days, _____ off days Plus trainer(s) business class flight,			
17	Tools and equipment package for _____ teams, _____ trainees/workers each			
18	Shipping (_____ containers)			

NOTE TO OUR CUSTOMERS: The above pricing chart is an estimate only and it is calculated from customer's drawings. However this estimate is made without reviewing the project site, without completing the engineering phase and without the full knowledge of local codes. It is possible that unanticipated circumstances may be encountered. This paragraph will serve as a disclaimer that SFH is only responsible for the items listed, and only for normal or average conditions. Any unanticipated or undisclosed project concerns which arise due to the lack of site planning or review will not be the responsibility of SFH and may require a revision of this estimate and additional expenses and fees may apply.

PAYMENT TERMS: FOR ORDERS OF \$600,000 OR HIGHER: 33% of the project grand total is to be wire transferred to bind the agreement, to start the architectural & engineering work, to place deposit for the steel and construction materials and hold the steel prices for 90 days. 33% balance of the project grand total to be paid via wire transfer when professional services are completed and approved, fabrication of the steel is completed and ready for shipment and ship the containers, and ready to place the order for the construction materials from other sources. 34% balance of the project grand total to be paid via wire transfer as per invoice for each container or container group ready for shipment until all other construction materials are shipped. **PAYMENT TERMS:** FOR ORDERS OF \$600,000 OR LOWER: 50% in advance to start the project and 50% when all containers are on the docks ready for shipment. **PAYMENT TERMS FOR ORDERS LESS THAN \$200,000;** payment in full at the time of order.